

Great things can come from small beginnings.

For a growing company, downtime was a deal breaker.

The times, they are a-changin'.

A lot can happen in ten years. Australian Recruiting Group is living proof of that. The privately-owned firm provides recruitment and human resource consulting services to clients across Australia, and it's now growing rapidly.

Directors David Young and Greg Nicholson both had a long background in recruitment when they teamed up and started a small company. Someone needed to look after blue-collar workers, right?

Ten years later, things are looking a little different: Australian Recruiting Group is now a well-connected outfit with almost 100 employees. From humble home office beginnings to multiple headquarters in Melbourne and Manila, their secret has always been the ability to work efficiently while still protecting their clients' confidential data.

But because they started out small, the firm had no real network or connectivity plans in place and that meant regular bouts of downtime.

In the recruitment world, a reliable, stable and secure network connection is vital. Bringing together remote offices, payroll management, time sheets, invoices and industry-specific applications involves a lot of moving parts. The now-thriving company needed a technology partner they could trust to keep them connected while allowing space and support to sustain continued growth.

From shoestring to super stability.

When they first started, every office had its own cheap but unstable connection, with no longevity or room for expansion. They used to experience significant connection dropouts, creating downtime every month. What they needed was to stop the day-to-day approach and start planning for the future with a seamless network.

A clunky connection allowed for unnecessary excuses – the company receives stacks of invoices and timesheets coming into the printer, and when downtime occurs, complaints start popping up. Since partnering with Macquarie Telecom, they've had less downtime, and blaming IT for the problem has become a thing of the past.

To connect their offices and help ensure great data security, Macquarie Telecom developed a network solution based around its software defined wide area network. Lower bandwidth costs, reduced running fees, more visibility and control of their network are just some of the reasons why distributed organisations like David and Greg's company are realising how SD-WAN is the only way to go.

The outcomes have been tangible: applications run more smoothly and systems open up faster, with every minute saved adding up to create big benefits. This efficiency means employees can do their jobs without having to worry about troubleshooting or frustrating connections.

“SD-WAN has helped improve the speeds at all our sites.

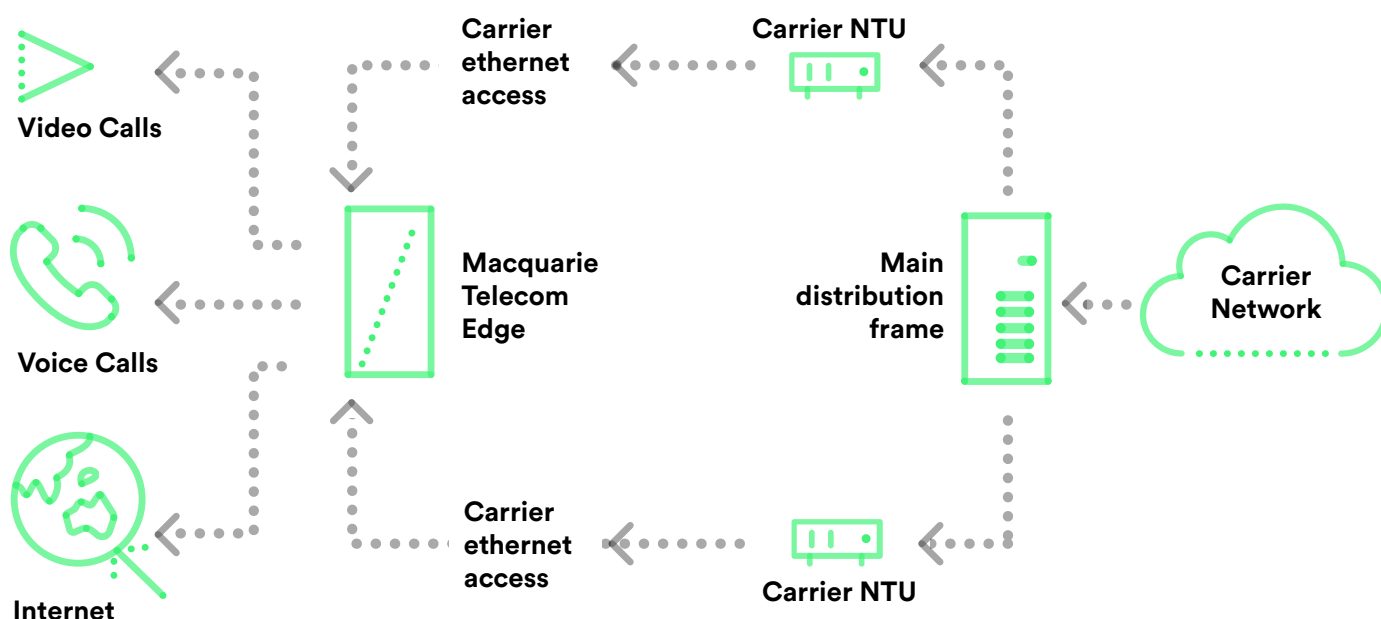
Applications are more stable, and they just run faster.

It might only be a few seconds quicker, but in our business, every second counts.”

Kiki Lwin, ICT Manager
Australian Recruiting Group



see what's *humanly* possible



Example of an Australian Recruiting Group SD-WAN site.

Kiki Lwin, Australian Recruiting Group's ICT manager, is a big fan: "I'd like SD-WAN to be used on all sites if possible. Looking at the data, you can see a big improvement. It's really noticeable when it comes to applications: for example if you open our payroll system, it just runs quicker. For our staff and our customers, this means an increase in productivity and turnaround times."

True to when they first started, David and Greg's focus on security hasn't changed. They've made sure Australian Recruiting Group is in good hands when it comes to protecting the confidential contact information, resumes, and banking details that go hand in hand with recruitment. SD-WAN dynamically and automatically refreshes encryption certificates, so their data is secure regardless of which link it travels on. Knowing there are no weak spots for hackers to exploit, David and Greg can sleep at night.

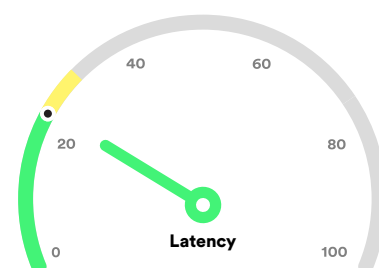
A bright future in the cloud.

With the increased speed, stability and flexibility of SD-WAN, Australian Recruiting is able to use more cloud based solutions.

"With SD-WAN, there is a big improvement in uptime. We use a networking tool which looks at all the data and I can tell you that the latency has improved. Everything is 10 to 20 per cent quicker," Kiki explained. "latency has gone down from about 30ms to 23ms. It's a lot better than the previous technology we had."

In the past, making changes to the configuration in any office would have required an on-site technician to carry out manual changes, but now everything can be done remotely using the SD-WAN Orchestrator, freeing up limited IT resources.

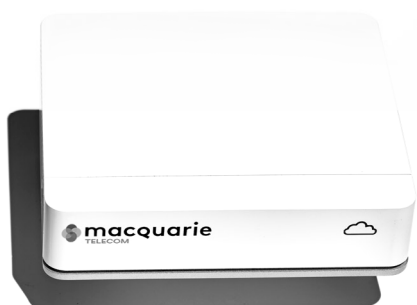
SD-WAN is already paying off for Australian Recruiting Group, and it shows no signs of stopping. It provides continued support for their plans of upgrading the payroll systems, hiring more people, moving to cloud-based systems and further business expansion. With their ad-hoc technology finally replaced and IT problems reduced, they're free to concentrate on providing top quality professional services to their clients. And better jobs for Australians is something we can definitely subscribe to.



23ms

Down time to date: zero
Speed boost: 20%
Quality score: 9.97

 **Macquarie Telecom**
Contact us to learn more
about our SD-WAN product.
1800 789 999
macquarietelecom.com/sd-wan



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